**Designers Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Period: \_\_\_\_\_\_\_\_\_\_\_\_**

Description of Design:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Description of  Flowers & Foliage | # Stems Used | Price  of  Bunch | Stems  per Bunch | Price  per  Stem | Total Wholesale Cost of Stems | **Retail Price**  **(after mark-up)**  **3 x price** |
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|  |  |  | Flower | Subtotals: | **\_\_** | **\_\_\_\_ \_\_\_\_\_\_** |
| Description of  Hard Goods & Supplies | Quantity Used | Cost Per Case | Items Per Case | Cost per Item | Total Wholesale Cost of Items | **Retail Price**  **(after mark-up)**  **2 x price** |
|  |  |  |  |  |  |  |
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|  |  |  | Supply | Subtotals: | **\_\_\_\_\_** | **\_\_\_\_\_** |
| Total Wholesale Costs |  |  |  |  | **\_\_** |  |
| Total Retail Price |  |  |  |  |  | **\_\_** |
| Tax 7.25%  (Multiply Retail by .0725) |  |  |  |  |  | **+\_\_\_\_\_\_\_\_\_** |
| Labor Charge 25% (Multiply Retail by .25) |  |  |  |  |  | **+\_\_\_\_\_\_\_\_\_** |
| Delivery Charge 10%  (Multiply Retail by .10) |  |  |  |  |  | **+\_\_\_\_\_\_\_\_\_** |
| **Grand Total:**  **(Sum of Retail, Labor, Tax, and Delivery)** |  |  |  |  |  | **$\_\_\_\_\_\_\_\_\_\_** |
| Profit (retail – wholesale) |  |  |  |  | **\_\_\_\_\_\_\_\_\_** |  |